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POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES - (Short Tons K2O)

AGRICULTURAL		MARCH 1991	MARCH 1990	JUL-MAR 1990/91	JUL-MAR 1989/90
AL	Alabama	14,071	11,916	59,273	57,452
AK	Alaska	61	61	1,131	667
AZ	Arizona	255	500	2,116	2,849
AR	Arkansas	13,132	5,062	38,751	35,002
CA	California	3,772	9,325	61,401	59,313
CO	Colorado	1,503	1,561	8,091	7,434
CT	Connecticut	119	105	528	1,791
DE	Delaware	1,827	7,585	17,323	19,640
FL	Florida	21,329	18,645	111,522	121,145
GA	Georgia	24,243	23,596	112,469	109,785
HI	Hawaii	6,503	4,578	12,803	8,411
ID	Idaho	3,249	5,730	19,952	20,493
IL	Illinois	9,442	22,666	497,372	529,185
IN	Indiana	12,067	13,761	266,211	286,171
IA	Iowa	5,505	10,140	390,575	413,517
KS	Kansas	5,214	4,483	39,054	42,011
KY	Kentucky	5,653	6,046	72,216	94,970
LA	Louisiana	19,059	22,018	124,935	109,293
ME	Maine	555	1,226	3,366	3,334
MD	Maryland	3,151	3,444	22,485	21,347
MA	Massachusetts	148	95	4,267	1,762
MI	Michigan	4,866	3,778	83,979	122,891
MN	Minnesota	5,831	11,357	252,137	269,018
MS	Mississippi	11,403	10,718	36,888	26,610
MO	Missouri	37,659	25,895	222,346	245,423
MT	Montana	1,087	1,130	8,573	8,279
NE	Nebraska	3,686	3,987	25,084	25,340
NV	Nevada	119	461	150	791
NH	New Hampshire	59	0	403	427
NJ	New Jersey	519	1,186	2,821	3,823
NM	New Mexico	921	325	5,885	3,166
NY	New York	2,309	3,336	30,542	24,091
NC	North Carolina	25,592	21,939	65,381	62,582
ND	North Dakota	556	247	13,664	15,417
OH	Ohio	21,248	16,755	248,326	331,389
OK	Oklahoma	1,931	1,965	14,115	15,538
OR	Oregon	4,763	8,685	23,431	25,961
PA	Pennsylvania	3,216	5,739	32,775	38,651
RI	Rhode Island	203	322	631	1,578
SC	South Carolina	11,709	8,657	47,175	60,878
SD	South Dakota	380	929	9,234	10,501
TN	Tennessee	17,196	13,446	76,067	72,321
TX	Texas	30,240	23,492	108,748	92,386
UT	Utah	4,908	641	27,480	16,182
VT	Vermont	114	263	2,617	2,178
VA	Virginia	3,615	6,704	66,795	57,109
WA	Washington	7,141	9,962	30,126	37,539
WV	West Virginia	204	484	8,022	1,199
WI	Wisconsin	4,460	8,042	155,538	180,538
WY	Wyoming	521	529	2,302	1,894
	TOTAL U.S.:	357,314	363,517	3,467,076	3,699,272
CANADA					
AB	Alberta	1,409	2,125	12,037	13,972
BC	Brit. Columbia	818	1,107	3,437	3,191
MB	Manitoba	1,526	893	11,510	14,261
NB	New Brunswick	2,659	1,086	6,628	5,849
NF	Newfoundland	0	0	29	0
NS	Nova Scotia	169	1,108	1,867	3,270
ON	Ontario	4,268	17,495	71,197	78,470
PE	Pr.Edward Isle	1,456	3,396	5,321	4,879
PQ	Quebec	4,067	8,291	27,009	33,136
SK	Saskatchewan	550	12,767	4,067	17,369
	TOTAL CAN:	16,922	48,268	143,102	174,397
EXPORT SALES:		382,574	418,304	3,024,157	2,422,491
TOTAL AG SALES		756,810	830,089	6,634,335	6,296,160
Non-Ag U.S.		38,093	39,612	375,869	349,298
	Canada	1,599	2,953	12,217	14,428
	Exports	17,664	16,180	119,667	108,673
TOTAL NON-AG SALES		57,356	58,745	507,753	472,399
GRAND TOTAL		**814,166**	**888,834**	**7,142,088**	**6,768,559**

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K_2O)

MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	1,876	6,180	5,179	171	665	14,071
AK Alaska	0	61	0	0	0	61
AZ Arizona	29	0	148	0	78	255
AR Arkansas	119	0	11,503	1,386	124	13,132
CA California	1,272	413	1,089	40	958	3,772
CO Colorado	308	0	1,012	65	118	1,503
CT Connecticut	0	0	56	13	50	119
DE Delaware	0	1,614	0	125	88	1,827
FL Florida	7,416	8,544	1,510	1,597	2,262	21,329
GA Georgia	2,537	1,095	17,213	1,209	2,189	24,243
HI Hawaii	540	3,177	2,599	0	187	6,503
ID Idaho	456	209	2,409	69	106	3,249
IL Illinois	2,730	4,442	920	1,203	147	9,442
IN Indiana	184	7,921	1,519	2,205	238	12,067
IA Iowa	334	3,436	944	765	26	5,505
KS Kansas	180	353	3,726	858	97	5,214
KY Kentucky	0	3,732	1,030	0	891	5,653
LA Louisiana	4,809	0	13,097	1,117	36	19,059
ME Maine	0	0	555	0	0	555
MD Maryland	548	306	1,287	937	73	3,151
MA Massachusetts	0	62	42	0	44	148
MI Michigan	0	3,618	1,053	79	116	4,866
MN Minnesota	308	2,190	2,650	201	482	5,831
MS Mississippi	0	9,111	1,172	976	144	11,403
MO Missouri	1,193	3,231	30,706	2,292	237	37,659
MT Montana	25	299	748	15	0	1,087
NE Nebraska	280	250	1,601	881	674	3,686
NV Nevada	0	61	0	58	0	119
NH New Hampshire	0	0	59	0	0	59
NJ New Jersey	0	62	444	12	1	519
NM New Mexico	206	0	514	0	201	921
NY New York	49	94	1,026	63	1,077	2,309
NC North Carolina	1,117	2,368	20,203	1,134	770	25,592
ND North Dakota	0	154	344	58	0	556
OH Ohio	1,059	12,251	6,618	460	860	21,248
OK Oklahoma	106	170	1,544	94	17	1,931
OR Oregon	15	778	3,326	30	614	4,763
PA Pennsylvania	486	1,199	936	228	367	3,216
RI Rhode Island	0	0	203	0	0	203
SC South Carolina	1,213	669	8,736	497	594	11,709
SD South Dakota	0	151	214	15	0	380
TN Tennessee	1,709	4,668	10,361	87	371	17,196
TX Texas	1,321	2,999	19,296	4,450	2,174	30,240
UT Utah	4,518	20	347	0	23	4,908
VT Vermont	0	0	104	0	10	114
VA Virginia	122	423	626	560	1,884	3,615
WA Washington	471	1,334	4,465	359	512	7,141
WV West Virginia	0	182	0	0	22	204
WI Wisconsin	360	2,547	792	386	375	4,460
WY Wyoming	54	78	373	0	16	521
TOTAL U.S.:	37,950	90,452	184,299	24,695	19,918	357,314
CANADA						
AB Alberta	0	0	1,236	134	39	1,409
BC Brit. Columbia	13	0	655	29	121	818
MB Manitoba	0	199	1,243	84	0	1,526
NB New Brunswick	0	2,421	216	0	22	2,659
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	169	0	0	169
ON Ontario	0	1,102	2,141	0	1,025	4,268
PE Pr.Edward Isle	0	0	1,456	0	0	1,456
PQ Quebec	0	0	3,505	0	562	4,067
SK Saskatchewan	28	22	500	0	0	550
TOTAL CAN:	41	3,744	11,121	247	1,769	16,922
*EXPORT SALES:	215,934	20,490	97,010	10,690	38,450	382,574
TOTAL AG SALES	253,925	114,686	292,430	35,632	60,137	756,810
NON-AG U.S.	31,440	-	-	6,191	462	38,093
Canada	1,354	-	-	211	34	1,599
*Exports	1,001	-	-	16,578	85	17,664
TOTAL NON-AG SALES	33,795	-	-	22,980	581	57,356
GRAND TOTAL	287,720	114,686	292,430	58,612	60,718	814,166

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K_2O)

MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	826	826
Australia	0	0	31,755	0	1,958	33,713
Bangladesh	18,299	0	0	0	0	18,299
Belgium	2,141	0	14,784	0	0	16,925
Brazil	8,990	7,999	24,670	0	0	41,659
Chile	22,180	0	0	0	0	22,180
China	3,427	0	0	0	27,988	31,415
Colombia	5,691	0	0	0	0	5,691
Costa Rica	0	0	0	0	691	691
Denmark	10,149	0	0	0	0	10,149
Dom. Republic	0	0	1,785	0	0	1,785
Ecuador	2,006	0	0	0	0	2,006
Guatemala	4,036	0	0	0	0	4,036
Honduras	409	0	0	0	0	409
India	16,234	0	0	0	0	16,234
Indonesia	11,293	0	0	0	0	11,293
Jamaica	0	1,360	1,337	0	0	2,697
Japan	8,492	675	3,678	10,690	5,099	28,634
Korea	33,427	0	0	0	0	33,427
Malaysia	39,505	0	0	0	0	39,505
Martinique	0	0	2,943	0	364	3,307
Mexico	17,609	0	0	0	670	18,279
New Zealand	0	10,456	0	0	0	10,456
Pakistan	13	0	0	0	0	13
Panama	0	0	480	0	0	480
Philippines	2,957	0	0	0	0	2,957
Switzerland	0	0	4,627	0	0	4,627
Thailand	3,697	0	0	0	0	3,697
Venezuela	0	0	10,951	0	854	11,805
OTHER COUNTRIES	5,379	0	0	0	0	5,379
TOTAL AG:	215,934	20,490	97,010	10,690	38,450	382,574
NON-AGRICULTURAL						
Australia	12	-	-	0	0	12
Japan	99	-	-	6,314	75	6,488
Korea	250	-	-	10,201	0	10,451
Mexico	551	-	-	0	10	561
Pakistan	25	-	-	0	0	25
Switzerland	0	-	-	63	0	63
Taiwan	64	-	-	0	0	64
TOTAL NON-AG:	**1,001**	-	-	16,578	85	17,664
TOTAL EXPORTS	**216,935**	**20,490**	**97,010**	**27,268**	**38,535**	**400,238**

OTHER COUNTRIES: 3,697 tons standard grade to Burma and
1,682 tons standard grade to Nepal.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	1,091	5,916	4,739	125	11,871
AK Alaska	0	61	0	0	61
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	2,753	513	3,266
CA California	0	0	0	40	40
CO Colorado	0	0	0	36	36
CT Connecticut	0	0	56	13	69
DE Delaware	0	1,614	0	125	1,739
FL Florida	6,983	8,532	913	1,583	18,011
GA Georgia	2,537	1,123	10,369	1,181	15,210
HI Hawaii	0	3,177	2,599	0	5,776
ID Idaho	0	142	694	69	905
IL Illinois	0	4,354	495	1,203	6,052
IN Indiana	184	7,921	1,102	2,205	11,412
IA Iowa	120	3,357	327	684	4,488
KS Kansas	0	17	0	0	17
KY Kentucky	0	3,732	122	0	3,854
LA Louisiana	3,600	0	8,205	31	11,836
ME Maine	0	0	555	0	555
MD Maryland	548	306	1,287	937	3,078
MA Massachusetts	0	62	42	0	104
MI Michigan	0	3,618	491	79	4,188
MN Minnesota	300	2,116	1,749	201	4,366
MS Mississippi	0	9,111	15	960	10,086
MO Missouri	0	1,854	7,495	639	9,988
MT Montana	25	299	748	15	1,087
NE Nebraska	0	218	186	737	1,141
NV Nevada	0	61	0	58	119
NH New Hampshire	0	0	59	0	59
NJ New Jersey	0	62	444	12	518
NM New Mexico	0	0	0	0	0
NY New York	0	94	1,026	63	1,183
NC North Carolina	1,117	2,368	20,203	1,120	24,808
ND North Dakota	0	154	344	58	556
OH Ohio	1,059	12,251	6,556	460	20,326
OK Oklahoma	0	0	45	0	45
OR Oregon	0	778	2,576	30	3,384
PA Pennsylvania	486	1,199	936	228	2,849
RI Rhode Island	0	0	203	0	203
SC South Carolina	1,213	669	8,736	497	11,115
SD South Dakota	0	151	183	15	349
TN Tennessee	1,690	4,544	8,323	73	14,630
TX Texas	0	0	672	926	1,598
UT Utah	4,208	20	101	0	4,329
VT Vermont	0	0	104	0	104
VA Virginia	61	423	626	560	1,670
WA Washington	471	1,318	4,405	359	6,553
WV West Virginia	0	182	0	0	182
WI Wisconsin	360	2,547	792	386	4,085
WY Wyoming	0	78	79	0	157
TOTAL U.S.:	26,053	84,429	101,355	16,221	228,058
CANADA					
AB Alberta	0	0	1,236	134	1,370
BC Brit. Columbia	13	0	655	29	697
MB Manitoba	0	199	1,243	84	1,526
NB New Brunswick	0	2,421	216	0	2,637
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	0	169	0	169
ON Ontario	0	1,102	2,141	0	3,243
PE Pr.Edward Isle	0	0	1,456	0	1,456
PQ Quebec	0	0	3,505	0	3,505
SK Saskatchewan	21	22	500	0	543
TOTAL CAN:	34	3,744	11,121	247	15,146
*EXPORT SALES:	200,939	20,490	57,504	10,690	289,623
TOTAL AG SALES	227,026	108,663	169,980	27,158	532,827
NON-AG U.S.	21,443	-	-	6,151	27,594
Canada	1,354	-	-	211	1,565
*Exports	200	-	-	16,578	16,778
TOTAL NON-AG SALES	22,997	-	-	22,940	45,937
GRAND TOTAL	**250,023**	**108,663**	**169,980**	**50,098**	**578,764**

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K_2O)

MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	0	31,755	0	31,755
Bangladesh	18,299	0	0	0	18,299
Belgium	2,141	0	14,784	0	16,925
Brazil	8,990	7,999	1,323	0	18,312
Chile	22,180	0	0	0	22,180
Colombia	3,814	0	0	0	3,814
Denmark	10,149	0	0	0	10,149
India	16,234	0	0	0	16,234
Indonesia	11,293	0	0	0	11,293
Jamaica	0	1,360	1,337	0	2,697
Japan	8,492	675	3,678	10,690	23,535
Korea	33,427	0	0	0	33,427
Malaysia	39,505	0	0	0	39,505
Mexico	14,369	0	0	0	14,369
New Zealand	0	10,456	0	0	10,456
Pakistan	13	0	0	0	13
Philippines	2,957	0	0	0	2,957
Switzerland	0	0	4,627	0	4,627
Thailand	3,697	0	0	0	3,697
OTHER COUNTRIES	5,379	0	0	0	5,379
TOTAL AG:	200,939	20,490	57,504	10,690	289,623
NON-AGRICULTURAL					
Australia	12	-	-	0	12
Japan	99	-	-	6,314	6,413
Korea	0	-	-	10,201	10,201
Pakistan	25	-	-	0	25
Switzerland	0	-	-	63	63
Taiwan	64	-	-	0	64
TOTAL NON-AG:	200	-	-	16,578	16,778
TOTAL EXPORTS	**201,139**	**20,490**	**57,504**	**27,268**	**306,401**

OTHER COUNTRIES: 3,697 tons standard grade to Burma and
1,682 tons standard grade to Nepal.

POTASH & PHOSPHATE INSTITUTE

POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	785	264	440	46	665	2,200
AK Alaska	0	0	0	0	0	0
AZ Arizona	29	0	148	0	78	255
AR Arkansas	119	0	8,750	873	124	9,866
CA California	1,272	413	1,089	0	958	3,732
CO Colorado	308	0	1,012	29	118	1,467
CT Connecticut	0	0	0	0	50	50
DE Delaware	0	0	0	0	88	88
FL Florida	433	12	597	14	2,262	3,318
GA Georgia	0	(28)	6,844	28	2,189	9,033
HI Hawaii	540	0	0	0	187	727
ID Idaho	456	67	1,715	0	106	2,344
IL Illinois	2,730	88	425	0	147	3,390
IN Indiana	0	0	417	0	238	655
IA Iowa	214	79	617	81	26	1,017
KS Kansas	180	336	3,726	858	97	5,197
KY Kentucky	0	0	908	0	891	1,799
LA Louisiana	1,209	0	4,892	1,086	36	7,223
ME Maine	0	0	0	0	0	0
MD Maryland	0	0	0	0	73	73
MA Massachusetts	0	0	0	0	44	44
MI Michigan	0	0	562	0	116	678
MN Minnesota	8	74	901	0	482	1,465
MS Mississippi	0	0	1,157	16	144	1,317
MO Missouri	1,193	1,377	23,211	1,653	237	27,671
MT Montana	0	0	0	0	0	0
NE Nebraska	280	32	1,415	144	674	2,545
NV Nevada	0	0	0	0	0	0
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	1	1
NM New Mexico	206	0	514	0	201	921
NY New York	49	0	0	0	1,077	1,126
NC North Carolina	0	0	0	14	770	784
ND North Dakota	0	0	0	0	0	0
OH Ohio	0	0	62	0	860	922
OK Oklahoma	106	170	1,499	94	17	1,886
OR Oregon	15	0	750	0	614	1,379
PA Pennsylvania	0	0	0	0	367	367
RI Rhode Island	0	0	0	0	0	0
SC South Carolina	0	0	0	0	594	594
SD South Dakota	0	0	31	0	0	31
TN Tennessee	19	124	2,038	14	371	2,566
TX Texas	1,321	2,999	18,624	3,524	2,174	28,642
UT Utah	310	0	246	0	23	579
VT Vermont	0	0	0	0	10	10
VA Virginia	61	0	0	0	1,884	1,945
WA Washington	0	16	60	0	512	588
WV West Virginia	0	0	0	0	22	22
WI Wisconsin	0	0	0	0	375	375
WY Wyoming	54	0	294	0	16	364
TOTAL U.S.:	11,897	6,023	82,944	8,474	19,918	129,256
CANADA						
AB Alberta	0	0	0	0	39	39
BC Brit. Columbia	0	0	0	0	121	121
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	22	22
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	1,025	1,025
PE Pr.Edward Isle	0	0	0	0	0	0
PQ Quebec	0	0	0	0	562	562
SK Saskatchewan	7	0	0	0	0	7
TOTAL CAN:	7	0	0	0	1,769	1,776
*EXPORT SALES:	14,995	0	39,506	0	38,450	92,951
TOTAL AG SALES	26,899	6,023	122,450	8,474	60,137	223,983
NON-AG U.S.	9,997	-	-	40	462	10,499
Canada	0	-	-	0	34	34
*Exports	801	-	-	0	85	886
TOTAL NON-AG SALES	10,798	-	-	40	581	11,419
GRAND TOTAL	37,697	6,023	122,450	8,514	60,718	235,402

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

MARCH 1991

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	0	0	0	826	826
Australia	0	0	0	0	1,958	1,958
Brazil	0	0	23,347	0	0	23,347
China	3,427	0	0	0	27,988	31,415
Colombia	1,877	0	0	0	0	1,877
Costa Rica	0	0	0	0	691	691
Dom. Republic	0	0	1,785	0	0	1,785
Ecuador	2,006	0	0	0	0	2,006
Guatemala	4,036	0	0	0	0	4,036
Honduras	409	0	0	0	0	409
Japan	0	0	0	0	5,099	5,099
Martinique	0	0	2,943	0	364	3,307
Mexico	3,240	0	0	0	670	3,910
Panama	0	0	480	0	0	480
Venezuela	0	0	10,951	0	854	11,805
TOTAL AG:	14,995	0	39,506	0	38,450	92,951
NON-AGRICULTURAL						
Japan	0	-	-	0	75	75
Korea	250	-	-	0	0	250
Mexico	551	-	-	0	10	561
TOTAL NON-AG:	801	-	-	0	85	886
TOTAL EXPORTS	**15,796**	**0**	**39,506**	**0**	**38,535**	**93,837**